



## Day in the life of an account executive

As businesses look to their sales team to scale company growth, they must provide them with AI-powered solutions that connect with existing systems, eliminate tedious tasks, and empower them with the tools they need to succeed.

Contoso Coffee owns offices in countries across North and South America, Europe, and Asia with over 10,000 employees.



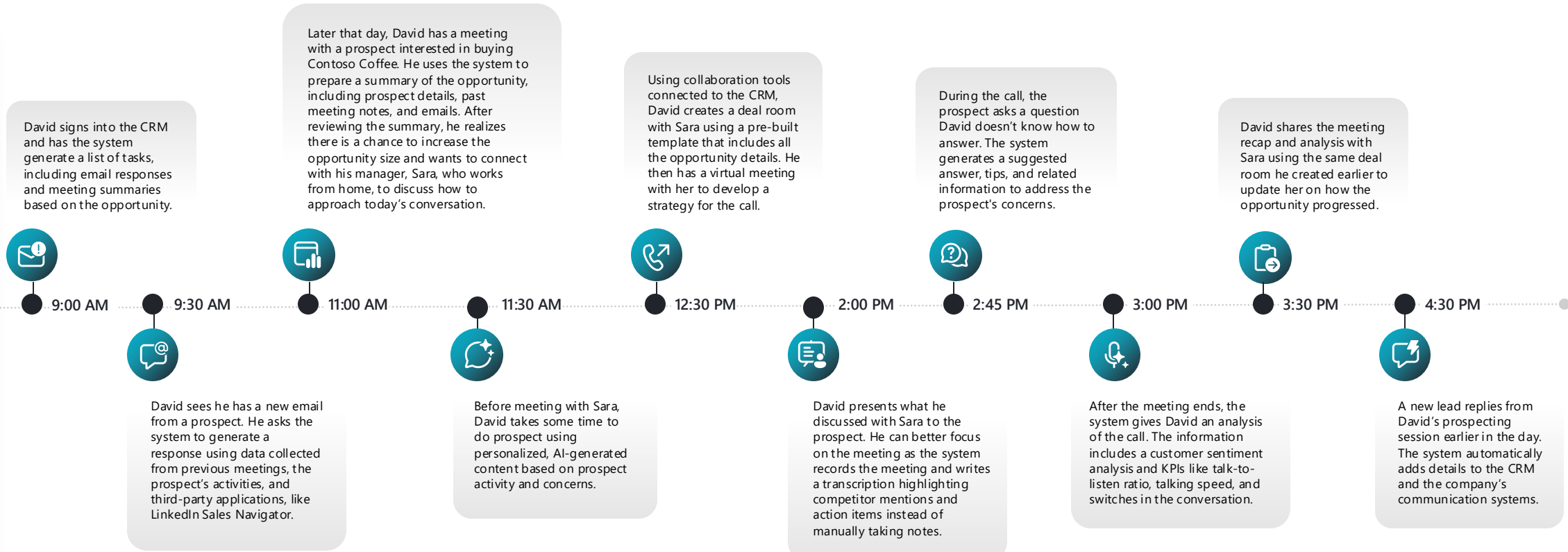
Microsoft Dynamics 365

Let's see how an AI-powered CRM eliminates inefficiencies throughout his day:



**30%** spend <30% of their time on non-sales activities<sup>1</sup>

David is a Account Executive at Contoso Coffee. He manages a large pipeline of customers, so he needs to stay on-task to get through his to-do list and maintain strong customer relationships.



Ready to make this a reality for your sales team?

Check out this guided demo to see how DAC Systems can deploy Microsoft Dynamics 365 Sales powered by Copilot to see how!

Contact us now:

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1. "How Much Time Do Your Salespeople Spend Selling?" The Center for Sales Strategy, 2021